

evolo: evolving mobility

the future of smart urban mobility is riding in the streets

Aitzol Fernández, CEO
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who we are

EVOLO IDI S.L. is an engineering company that belongs to **GRUPO ELPROEX** and has been getting to consolidate as a benchmark initiative in the **sustainable urban mobility** area.

This has been possible due to our contribution as an active role in the **mobility policies definition** for **Vitoria-Gasteiz (European Green Capital 2012)**, and our commercial and institutional activities. We have been granted with **GREEN PROVIDER** and **GREEN FACTORY** awards.

Our position has been consolidated and it is also related to **Smart City** projects, in which we are a reference and a complement in the mobility area. Our products are recognized as high range products within different mobility proposals.



what we do

We **develop, industrialize** and **commercialize electric assisted tricycles** for urban mobility...

But **sustainable urban mobility solutions** are something **more complex** than light electric vehicles.

We develop and implement **successful business models**

In other words, we can **transport** almost anything (goods and waste), in **short distances** (<2km) in the **cheapest way**.

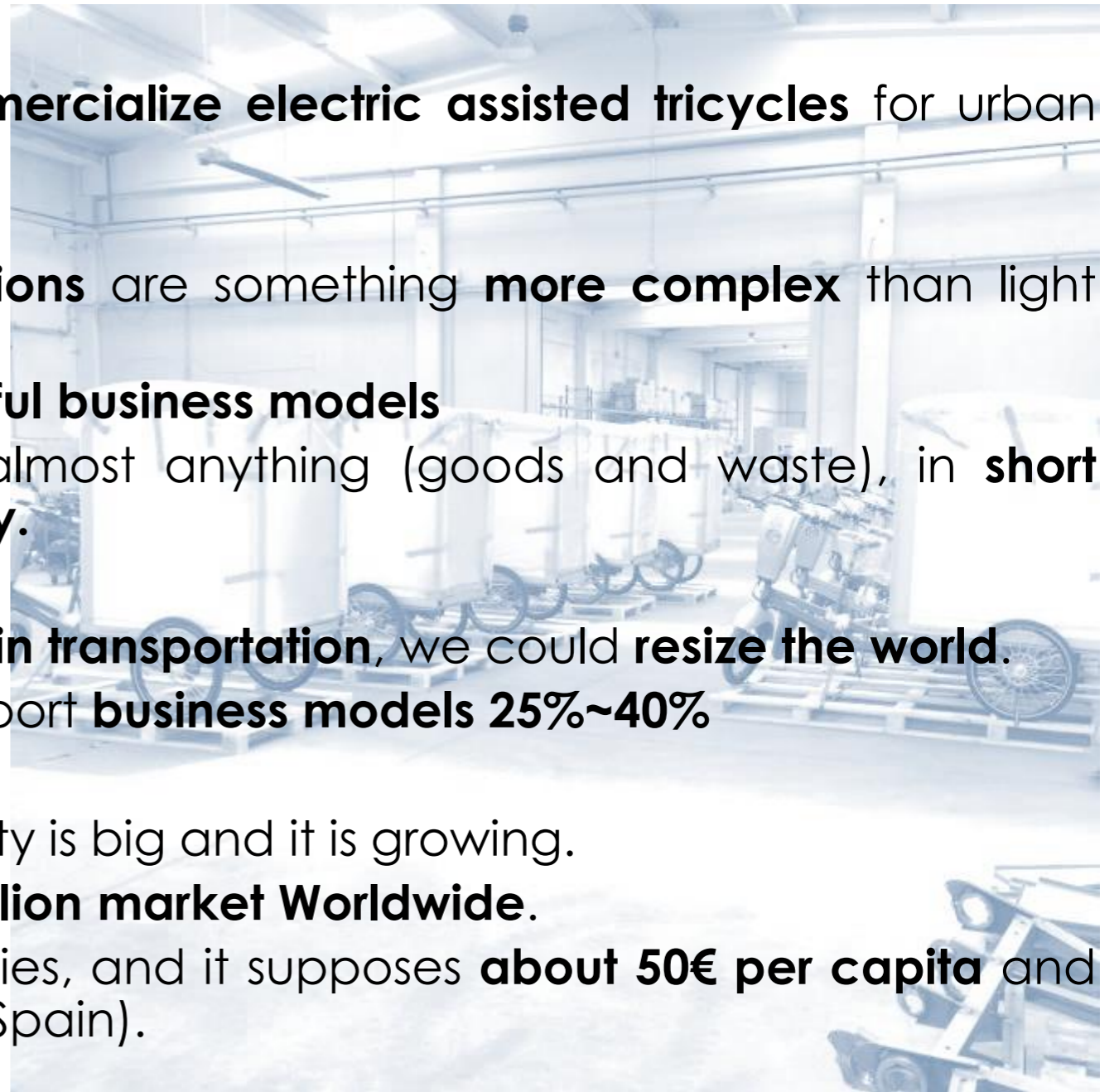
If we consume **200 times less energy in transportation**, we could **resize the world**.

We can **improve** existing urban transport **business models 25%~40%**

The potential market for Urban Mobility is big and it is growing.

Local delivery industry reaches \$15Billion market Worldwide.

Waste logistic is the main cost for Cities, and it supposes **about 50€ per capita** and per year in Europe (+2.000M€ only in Spain).



strategic alliance



strategic alliance



San Sebastian ECLF conference 15-17 October 2015 :

Sustainable Urban Mobility is a **European scale challenge**.

Over 150 specialists all over Europe participate in the conference.

Hundreds of approaches and **European projects** launched for years.

Thousands million € of public capital invested.

Now, we know **bike is the solution** for sustainable urban mobility...

But **only one real successful business model**, and it is private: **BUBBLEPOST**.

Several equipment manufacturers are facing the challenge.

And **only** one meets BUBBLEPOST needs: **EVOLO**.

We have signed our **alliance** to provide a **overall solution** to all **municipalities** and **transporters** in urban freight transport.



THE CIVITAS INITIATIVE
IS CO-FINANCED BY THE
EUROPEAN UNION

strategic alliance

Bubble Post is the last mile logistic **reference** in Europe. DHL, TNT, UPS and many big logistic operators trust in BP for their last mile deliveries.

In less than **2 years** they have opened **19 new locations** all around Belgium and have begin to enter Netherland.

BUBBLEPOST has developed the **best existing last mile IT system** (DROPPON).

EVOLO has developed the **best existing cargo tricycle** for urban delivery (EVOLO Z2).

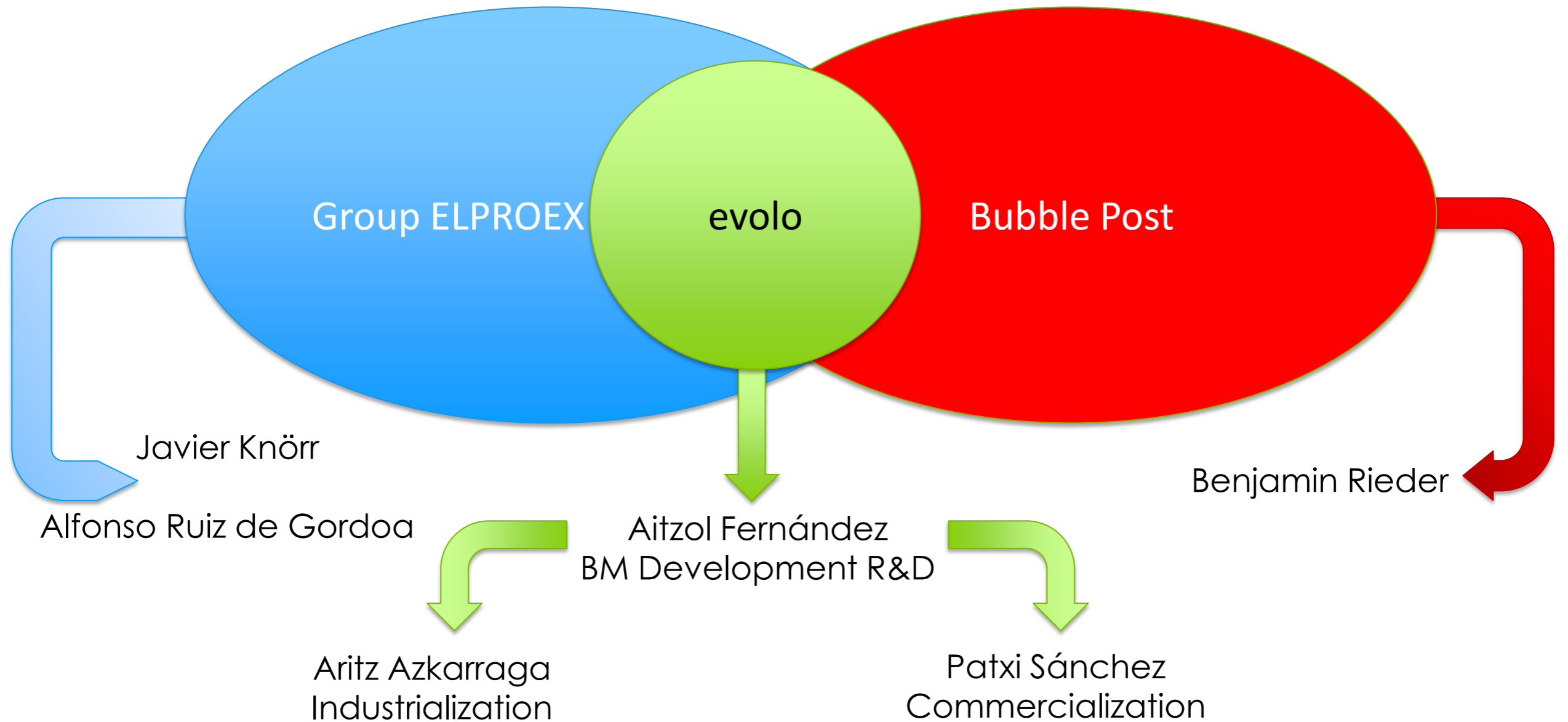
Now we are developing **together** a **100% scalable business model** to provide last mile delivery services in all European countries.

We have invested more than **1,5M€** in **EVOLO**. For the **industrialization** and **commercialization** of the vehicles **EVOLO** will need :

- **500K€** in a first stage,
- **2,5M€** more in a second stage, and
- **support** to face **new markets**



our team: the perfect storm



Thank you Any questions?

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