



Stéphane Vidaillet, CEO 21 Oct 2015, Berlin



## Mission.







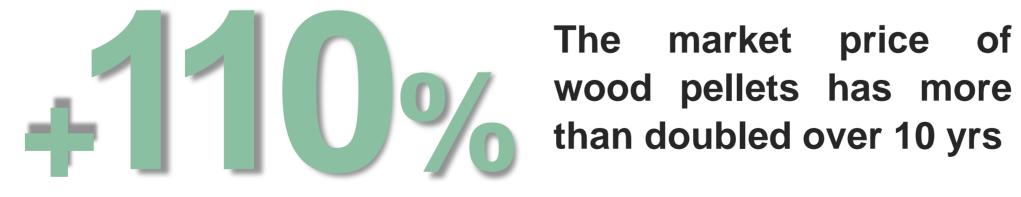
#### Dead wood?

The market growth of wood pellet is coming to an end.



Over ten years the production of wood pellets in France has been multiplied by 40

Wood pellets now account for of total heating energy

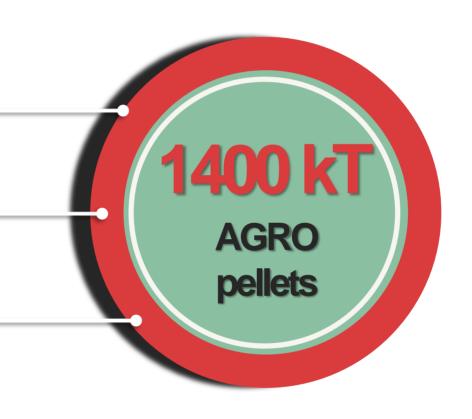








# Alternative biomass.







Almond s

The yearly volume of agricultural byproducts available for energy use is the same as woodpellets.





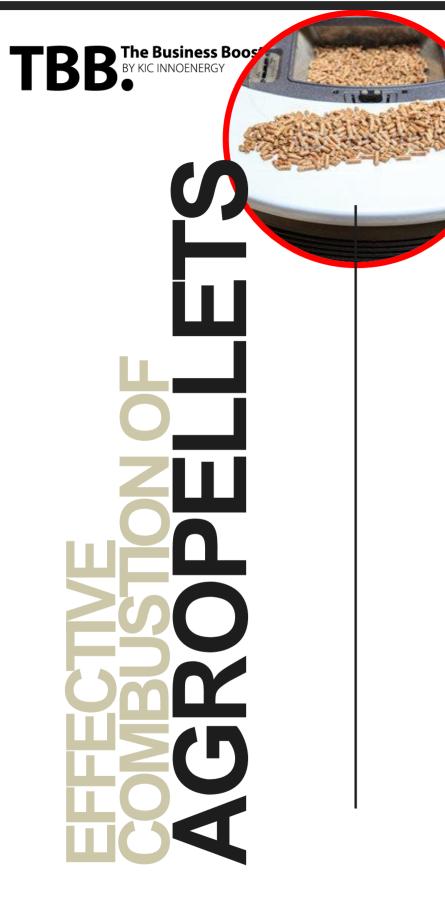
# Value Proposition.



cheaper than woodpellets per KiloWattHour







### Our Innovation.



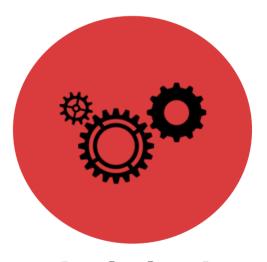
Same energy content as wood pellets



Same density as wood pellets



30% cheaper than woodpellets



Optimized Combustion

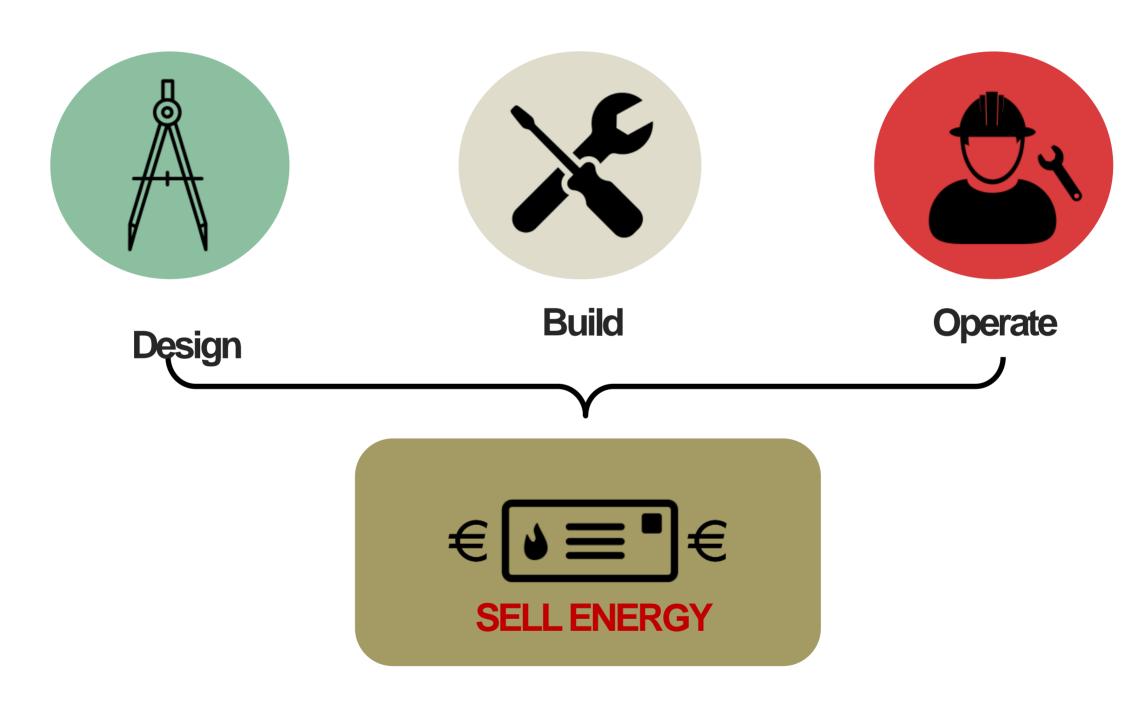






#### Current Business Model.

#### MEDIUM POWER (100 - 2000 kW)

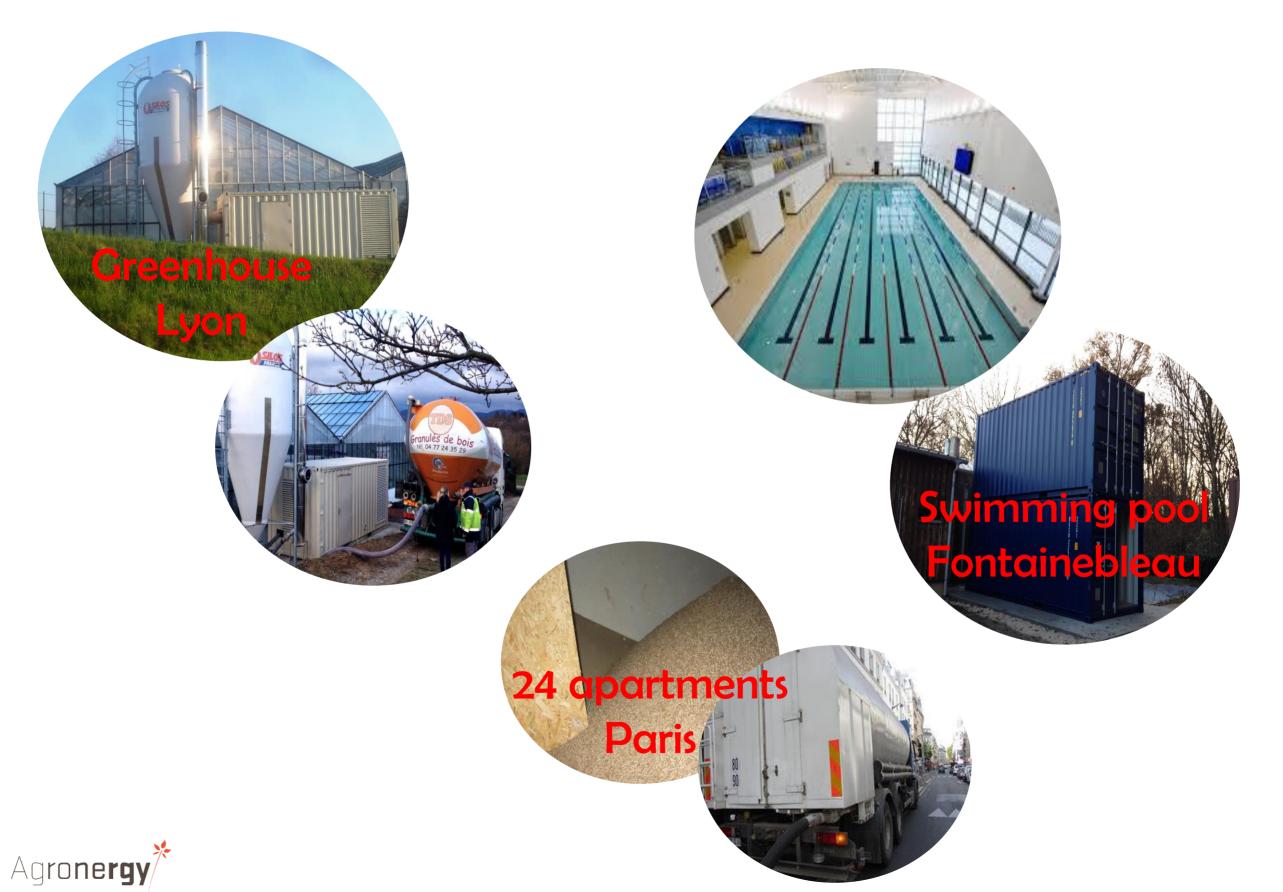








## Achievements.







# Funding.



80 k€

Revenue 2015

700 k€

**Funds** raised

500 k€

Funds required 2015 2016

300 k€

1 000 k€

min

max

Use of funds 2015

2016

Install 2,5 MW & develop IP









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